















# EnerHarv 2024 Workshop:

Ecosystems Panel - The Power Sources Manufacturer's Association (PSMA): Where the Power Electronics and Power IoT Ecosystems Converge



## Presented By -

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## **OVERVIEW**

- What is the PSMA?
- What do we do?
- Market How do we do it?
- Make the How can you become part of our ecosystem?
  - (...and why you SHOULD!)





## What is the PSMA?

#### The Power Sources Manufacturer's Association (PSMA)

■ MISSON:

"To integrate power industry resources to profitably serve the needs of users, producers, industry stakeholders and all PSMA members."

- Add value for members/stakeholders as outlined by our purpose:
  - o Improve members' knowledge of power electronics technological and other related developments.
  - Provide focused technical forums for power industry stakeholders to address industry challenges and develop collaborative, pragmatic, application-specific insights to drive solutions.
  - o Educate the entire [ecosystem] as to the importance of power electronics and paths to growing power electronics' role in relevant applications.





## What is the PSMA?

## A Power Sources Industry Ecosystem for the <u>Benefit</u> of Stakeholders

#### **BENEFITS**

**Progress** 

**Enhance** 

**Educate** 

Inform

Guide

**Connect** 

**Publish** 

Solve



#### **STAKEHOLDERS**

Manufacturers

**Developers** 

**Suppliers** 

**Educators** 

*Integrators* 

Users

**Funders** 

Regulators





## What do we do?

#### The Four Pillars for Sustenance and Smart Growth

- Continue delivering impactful outputs
- Become more applications and problem-solving oriented
- Define and integrate metrics to monitor the parameters that matter
- Engage more with stakeholders to solve the power industry challenges that matter most to them



## How do we do it?

## **12 Committees / Forums**



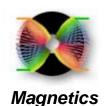




























#### How do we do it?



#### **Delivering Impactful Outputs**

- Conferences & Workshops
  - Cater for virtual and hybrid events
  - o Adding in more educational & PTR webinars
- Biennial/triennial PTR (Power Technology Roadmap)
  - Sharing Latest Technologies
  - Defining Expected Trends

#### Technical Documents

- White Papers / Roadmaps
- Exploring ideas via our committees.
- o Recent publications were on reliability and energy harvesting.

#### Applications

Energy efficiency, reliability, energy harvesting, storage, packaging

#### Problem Solving

 Using surveys and feedback (various formats) on events and issues to determine where we can add value – and then doing so!











# How can you become part of our ecosystem?

#### **Contribution Opportunities**

- More Towards Addressing Applications and Solving Industry Problems
   e.g. Energy Storage, IoT, Transportation, Better Facts and Information
- What combinations of technologies and application knowledge are needed?
- Building More External Links With Other Associations
  - Packaging, manufacturing, electronics, etc.
  - Workshops, roadmaps, newsletters, cross-promotions, etc.





- Very Low Cost for Professional Organization
- No membership requirements for committees!





## How can you become part of our ecosystem?

#### Benefits of Membership

- **NETWORKING**: The opportunity to meet and interact with your counterparts in other companies on an on-going basis.
- **VALUABLE INFORMATION**: Members enjoy access to information in the Members Only area of the Web site. Members also receive invitations to upcoming Webinars and Workshops.
- **INVOLVEMENT**: Based on the interests of committee members. members plan and organize APEC Industry Sessions, Webinars, Workshops and Conferences.
- **PARTICIPATION**: Members participate in committees, workgroups and studies to derive a better understanding of market trends. industry trends and better operational procedures to improve performance.
- **DISCOUNTS**: Members receive discounts on registration fees for attending APEC and other PSMA-sponsored events.
- FINDING TRENDS: Increase awareness and knowledge of trends and factors that can impact your company.
- **COMPANY PROFILE**: Listing of your company's profile on the PSMA website with a hyperlink directly to your company website.

- PSMA PUBLICATIONS: Regular members receive one copy of all new PSMA publications and reports with discounts for additional copies. Affiliate members may purchase the publications and reports at the member discount price.
- **BENCHMARKING**: Improve the operation of your company by participating in benchmarking studies with other companies in your industry.
- PSMA NEWSLETTER: Receive "Update," the quarterly newsletter of the PSMA, with information on activities in the industry and upcoming events. You may also contribute articles for publication in the "Update."
- MEMBER COMPANY SPOTLIGHT BANNER: Feature your company's products on the PSMA Home Page





## **PSMA**

- We do good stuff! (Look around room)
- We do it well! (Look at the results)
- We do it with others! (Maybe YOU today? tomorrow?)
- We shall enjoy if you join us to do even more good things!

www.psma.com power@psma.com LinkedIn...

**X**...

Instagram...





Q & A



# Thanks very much for your time and attention!

# Questions/comments???



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