

EnerHarv 2024 Keynotes:

Can the Electronic Shelf Label (ESL) Market be a Target Application Market for EH?



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Content of this presentation

- **<u>Electronic Shelf Labels : Market outlook</u>**
- Problem statement : Disposable batteries proliferation and workaround
- Is energy harvesting a candidate ? What energy source(s) ?
- State machine and energy budget
- Workable combinations
- Forward looking





ESL Market Outlook

What is an ESL ?

- ESL = Electronic Shelf Label
- A Real-time retail display
- Having various display sizes
- 🔯 Display = e-INK paper
- RF connectivity mostly
- Exposed to ambient environment
 - Peculiarities :
 - $\circ \text{ Indoor }$
 - o "Constant"
 - \odot Timely lighting

Digital signage as a variant







Market figures

🔯 Until 2023 :

 proprietary implementation have dominated

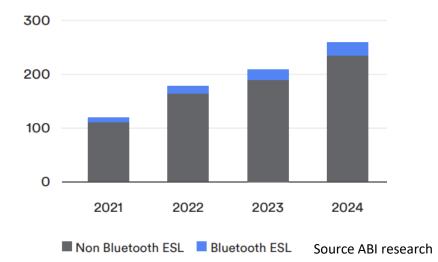
 \odot SubG or 2.4G or Light connectivity

- \circ For Messaging
- \odot For display refresh capabilities

Bluetooth v5.4 release :

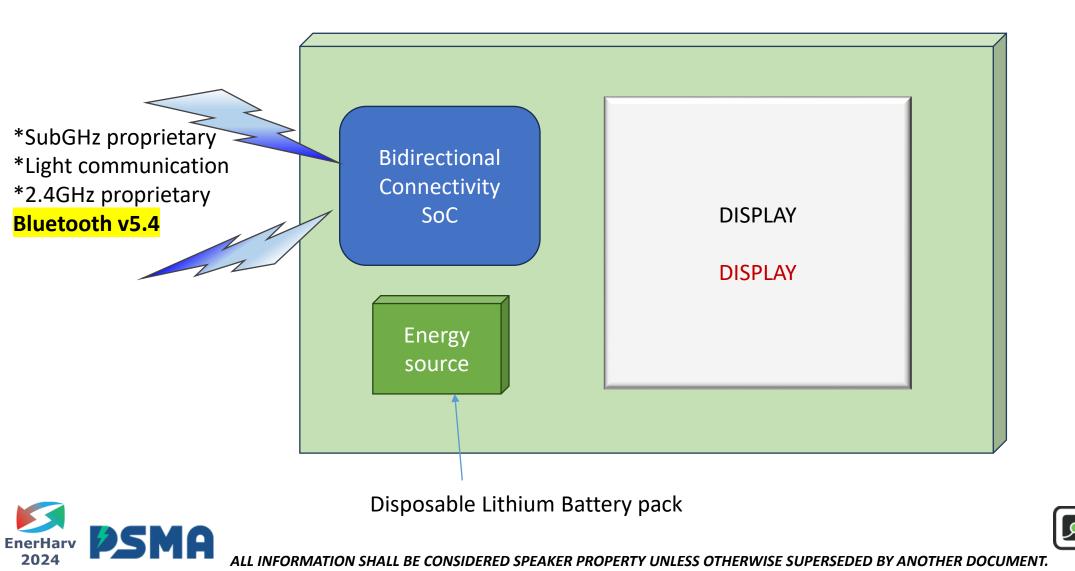
 transitioning to an ESL connectivity standard bringing system-level enhanced features





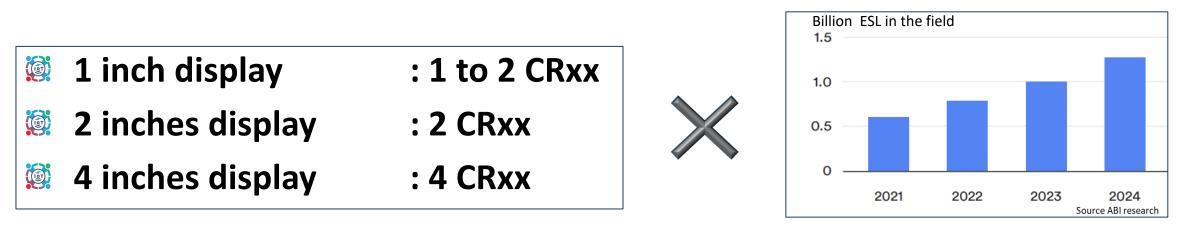


An ESL genuine block diagram



Problem : ESL proliferation ⇔ Primary battery proliferation

Number of coin-cells per ESL



Assuming 1 to 3 updates per day / 7 days a week

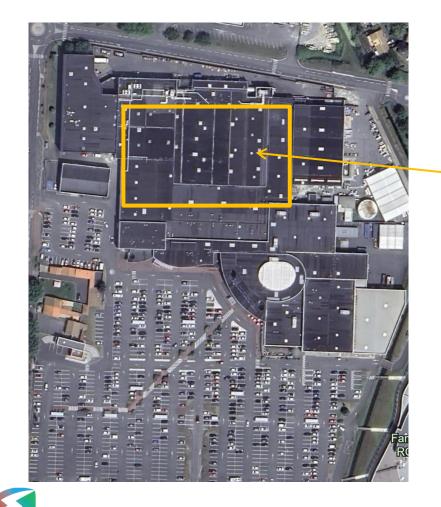
= A RECYCLING BURDEN !





A retail shop example :

Medium size super-market.



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EnerHarv 2024 Contains ~30.000 ESLs each of them with 2 x CR2450 Batteries ⇔ 60.000 coin-cells in one retail-shop



Disposable battery life-time

Disposable Battery is sized versus :

- Number for weekly updates
- Size of display screen
- Connectivity chipset performances
- Battery specific capacity
- Battery ESR (from milli Ohms to Several Ohms)
- Battery quality grade (AQL)
- Expected duration of service of 6 years (min) for disposable batteries
- Various system parameters

 $\Rightarrow Such wide spread of use-conditions leads to oversizing storage element$ $\Rightarrow Market is looking for a more ecofriendly alternative$





Is Energy Harvesting an alternative ?

Ambient environment for ESL

Mindoor retail lighting range : 200 to 700 lux

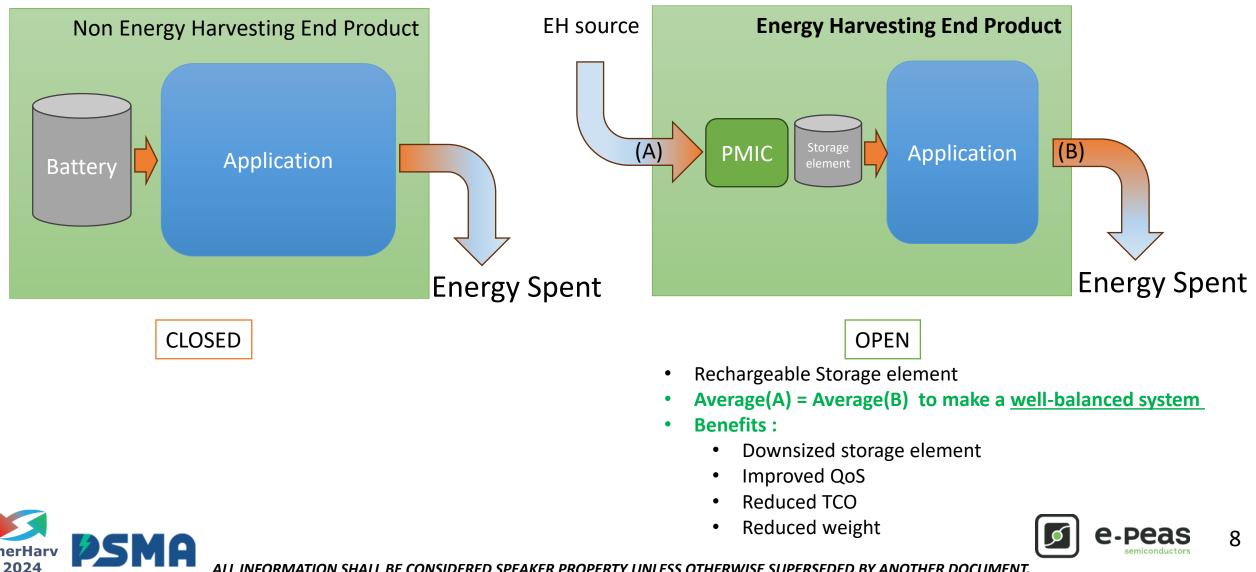
- Cold white
- Day / night shifts (8 10 12 hours light-on)
- Week-end duration (0 1 day or 2 days)

This is a "controlled environment" with wide range : We are targeting a worst case of : 8-9 hours lighting per day 200-300 lux 3 days (or more) with no light



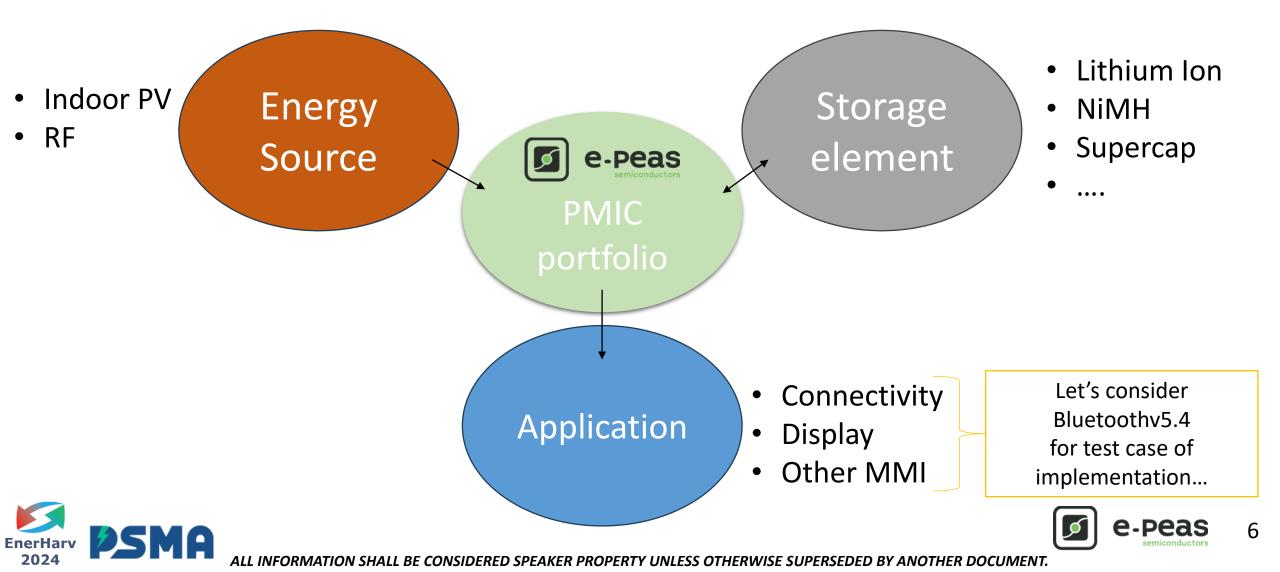


From closed to open Energy Source



Ecosystem and partners for building an EH-based ESL

Energy Harvesting system landscape

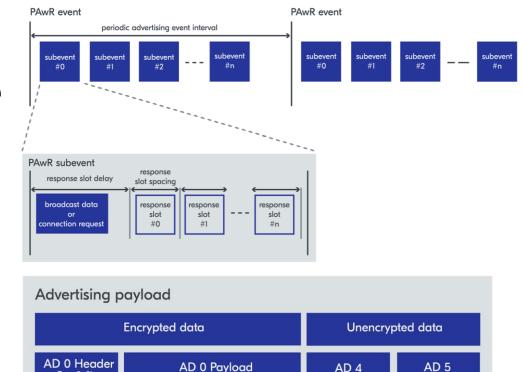


Bluetooth v5.4 for ESL

Periodic Advertising with Response

PAwR

Encrypted payload



AD 3

AD 2

AD 1

Electronic shelf label profile

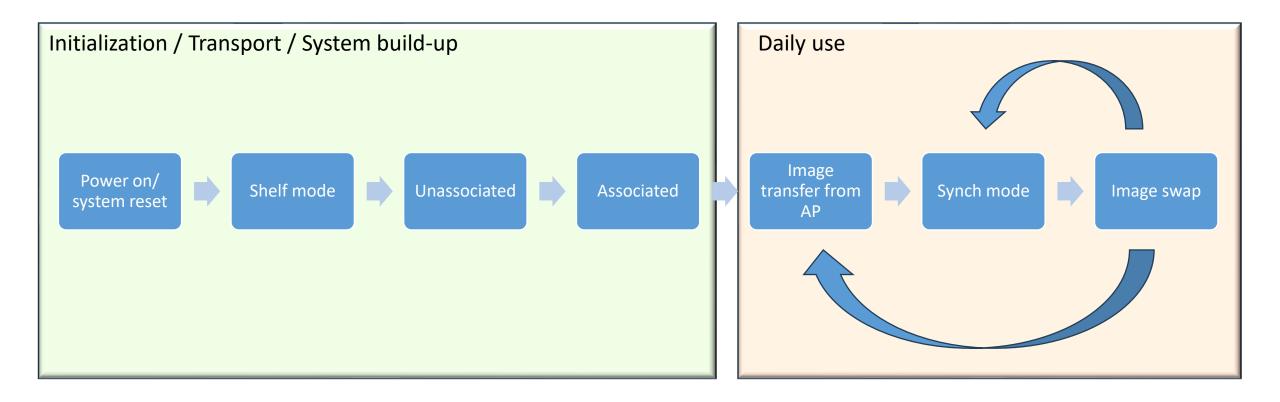
"Roles in the ESL profile are defined as Access Point (AP) and Electronic Shelf Label (ESL). AP corresponds to broadcaster in the PAwR context, and ESL corresponds to observer. To manage the network, a simple addressing scheme is introduced. Each ESL has an 8-bit ESL ID. Devices are grouped with 7-bit Group IDs. The Access Point can manage up to 32 640 devices."

Type 0×31

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We are far from "dummy advertizing"

A typical ESL PaWR State machine







Energy requirements / daily use

Synch-doing-nothing" : from 1,7 to 2,5 J per day

"Image transfer from AP": depends on display size / number of colors and #of downloads : from 10mJ to 0.5J

"Image swap": depends on display size / number of colors and #of refreshes: idem





Design constraints for energy harvesting in ESL

- Small PV
- 🔯 Indoor
- Higher efficiency at low lux
- Seamless integration in ESL design
- 🔯 Cost sensitive design
- Small Storage element



Source Ambient Photonics



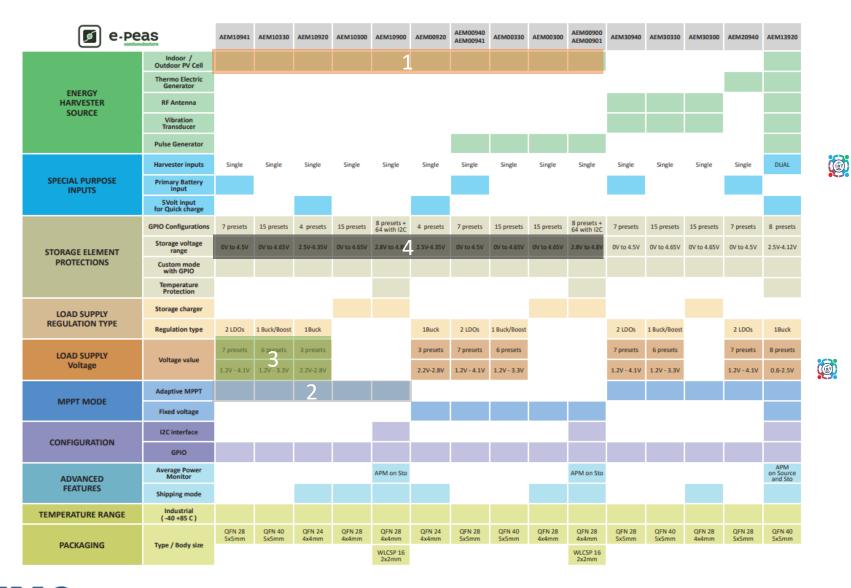


Source / PMIC / Storage combinations that work

Genuine e-peas PMIC portfolio

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EnerHarv 2024





BOOST

- AEM10941 00940
- AEM10900 00900
- AEM10920 00920
- AEM20940 30940
- AEM13920

BUCK (/boost)

- AEM10300 10330
- AEM30300 30330
- AEM 00300 00330



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Product integration examples :







DSSC PV Single element + NiMH AEM00920

SMA

EnerHarv 2024 Organic PV Dual element + LTO AEM10920 Perovskite PV 4 element + LiPO AEM10330



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Most likely PMIC combinations for ESLs

/LTO 3.8V

2024

AEM00330/AEM00300

AEM00920/AEM10920

PMIC selection	1cell (0.6V)	Dual Cell (1.2V)	Four Cells (2.2V)	Six cells (3.2V)	Comment
Super Cap	AEM00940/1 AEM00330/AEM00300	AEM10941/AEM00940 AEM10300/AEM00300	AEM10300/330 AEM00300/330	AEM10300/330 AEM00300/330	
Hybrid Cap	AEM00940/1 AEM0330/AEM00300 AEM00920/AEM10920	AEM10941/AEM00940 AEM10920/AEM00920	AEM10941/AEM00940 AEM10300/AEM00300 AEM00920/AEM10920	AEM10300/330 AEM00300/330	AEM13920 also OK
Single NiMh	AEM00940/1 AEM00330/AEM00300	AEM10300 AEM00300	AEM10300/330 AEM00300/330	AEM10300/330 AEM00300/330	
Dual NiMH /LTO 2.4V	AEM00330/AEM00300	AEM10941/AEM00940 AEM10300/AEM00300 AEM00920/AEM10920	AEM10300/330 AEM00300/330	AEM10300/330 AEM00300/330	
Triple NiMH	AEM00940/1 AEM00330/AEM00300 AEM00920/AEM10920	AEM10941/AEM00940 AEM10300/AEM00300 AEM00920/AEM10920	AEM10941/AEM00940 AEM10300/AEM00300 AEM00920/AEM10920	AEM10300/330 AEM00300/330	AEM13920 also OK
LFP	AEM00940/1 AEM00330/AEM00300 AEM00920/AEM10920	AEM10941/AEM00940 AEM10300/AEM00300 AEM00920/AEM10920	AEM10941/AEM00940 AEM10300/AEM00300 AEM00920/AEM10920	AEM10300/330 AEM00300/330	AEM13920 also OK
LiPo	AEM00940/1	AEM10941/AEM00940	AEM10941/AEM00940	AFM10300/330	AFM13920 also OK

Check out Workshop of Day 2 for more insight

AEM10300/AEM00300

AEM00920/AEM10920



AEM13920 also OK

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AEM10300/AEM00300

AEM00920/AEM10920

AEM10300/330

AEM00300/330

BUCK

BOOST

BOOST

Value proposition of energy harvesting based ESL

- 🔯 Maintenance-free
- **Primary battery free**
- Ecofriendly life-cycle
- Easy transportation (delivery to market)
- **Light-weight**
- More predictable energy budget and life-span





Value proposition of e-peas EH PMIC

W Higher energy conversion efficiency (90-95%)

- From Source to Storage
- From Storage to Application

Flexibility of implementation thanks to wide Ecosystem

- Lithium or lithium-free storage elements
- Multiple PV-cell architecture options
- Flexibility of design (w or w/o DCDC converter for application)
- Optional 5V charger
- Ship-mode" option for disabling PMIC Activity





Forward looking :New display technologies

Display technologies :

- Segment Electrochromic displays vs Dot e-paper
 - \circ Lower cost
 - \circ Lower weight
 - \circ Lower power
 - \circ More ecofriendly
 - \circ ...but less display capability



How about an electrochromic display? (electronicsweekly.com)





Conclusions

- Fully autonomous ESLs, powered by EH are demonstrated.
- PMIC based architectures contribute to best Energy conversion efficiency (95%)
- Boost or Buck architectures are available to support vast ecosystem combinations
- e-peas PMIC based architectures bring:
 - High Efficiency
 - Small Size , Low weight
 - Superior product Quality of Service (QoS)
 - Cost controlled implementation
- e-peas EH PMIC portfolio gives designers' a high degree of freedom of implementation.
- Check-out demo corner for more details





References

- Datasheets
 - DS-AEM10941_QFN28-v2.1==REVc.pdf (e-peas.com)
 - AEM13920 Dual Source Energy Harvesting | e-peas
 - AEM10920 PMIC for RCUs & Keyboards | Energy Harvesting | e-peas
 - AEM00920 PMIC for remote control and keyboard | Energy Harvesting | e-peas
 - AEM10330 Solar Harvester | Photovoltaic Energy Harvesting | e-peas
 - Where to buy ?
 - e-peas Distributor | Mouser Belgique
- Selector guide
 - AEM Selector Guide E-peas
- Social Network
 - e-peas | LinkedIn





Q & A

2024



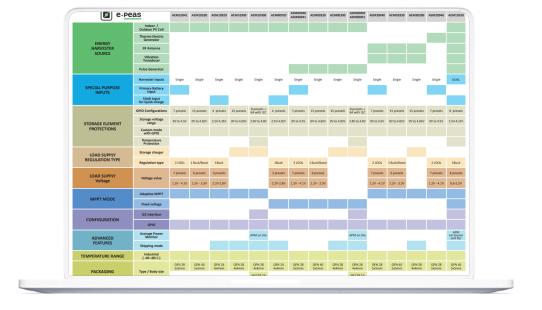
Thanks very much for your time and attention!

Questions/comments???



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PMIC selection resources



AEM Selector Guide - E-peas

- Interactive tool
- Brochure

